



# Philips ProPlus

Incremental rewards for choosing Philips equipment, service and financing

## One company

Imagine the advantages of having one company to help you acquire, maintain and pay for the technology you need. Choose Philips, and we'll reward you with ProPlus, a value-rich offering for customers who want flexibility without having to forego simplicity or affordability.

## How does it work?

When you select Philips service and financing solutions for your new Philips technology, you are immediately eligible for ProPlus benefits, including incremental discounts.

## ProPlus benefits

- **Flexible** service agreement options -- six service plans from which to choose
  - Match your most important strategic priorities and urgent service needs
- **Simple** asset administration -- one invoice and one payment
  - Reduce the financial and administrative burdens of managing multiple contracts

- **Economical** pricing -- discounts off both your service and financing contracts
  - 2.5% discount off the list price of your service contract
  - 1.5% discount off your monthly financing payments
  - Option to return equipment at the end of financing term (Fair Market Value leases)
  - Up to \$25K towards free de-installation of your equipment at the end of the financing term, even if you choose a vendor other than Philips for your replacement system

## Let us reward you with Philips ProPlus.

Philips Medical Capital  
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